

EXPORT COMPLIANCE WORKSHOP

Sponsored by

Fayetteville Area Economic Development Corporation

Fayetteville Technical Community College

**Greensboro Export Assistance Center
U.S. Department of Commerce**

Thursday
May 8, 2003



Export Compliance Workshop

Program

- | | |
|------------------------|---|
| 7:30 am | Registration, Continental Breakfast and Networking |
| 8:30 am | Welcome by Dr. Larry B. Norris, President
Fayetteville Technical Community College |
| | Program Moderator – John D. Swope, Vice-President
Fayetteville Area Economic Development Corporation |
| 8:45 – 10:00 am | How to Get Paid <ul style="list-style-type: none">• Drafts & Documentary Collection• Letters of Credit• Foreign Exchange Risks |
| 10:30 am-Noon | Export Documentation, Trade Terms & Export Controls <ul style="list-style-type: none">• The New SED• Shipper's Letter of Instructions• Destination Control Statement• EAR 99• Carnets• NAFTA Certificate of Origin• CBTPA, ATPDEA, FTA• Incoterms |

Presenters

**Kenneth Bender, Senior Manager, International
RBC Centura Bank**

**James L. Garst, V.P. International Operations
Global Logistics**

**John Schmonsees, Director
U.S. Export Assistance Center, Greensboro, NC**

Who Should Attend?

- **Exporters and professionals involved in the sales, marketing, traffic, logistics, documentation or credit departments of firms doing international business.**

**Cumberland Hall Auditorium
FAYETTEVILLE TECHNICAL COMMUNITY COLLEGE**

**Thursday, May 8, 2003
7:30 am – 12:00 noon**

**Registration: \$20.00 Sponsor Members
 \$30.00 Non-Members**

(Includes Continental Breakfast, Coffee Break, Parking and Conference Materials)

No Refunds -- Substitutions Allowed

Name _____

Company _____

Address _____

City _____ **State** _____ **Zip** _____

Phone _____

Credit Card _____ **#** _____ **Exp.** _____

Signature _____

Fax to (910) 483-0236 or mail registration and check payable to:

**Fayetteville Area Economic Development Corporation
P.O. Box 1865
Fayetteville, NC 28302**

**For further information contact:
U.S. Export Assistance Center
Tel.: 336-333-5345**